AlliottGlobalAlliance®

Australia & New Zealand

Open for Cross-Border Business

Supporting Client Growth Through Alliott Global Alliance





Together as One

Australia and New Zealand: A Stable and Trusted Investment Environment

Australia and New Zealand offer one of the most stable and transparent business environments in the Asia Pacific region.

Strong institutions, trusted legal systems and resilient economies make both countries an attractive base for international businesses seeking a secure platform for regional expansion.

The region combines political and regulatory stability with sophisticated financial markets and globally respected legal and accounting frameworks. This provides confidence for investors, supports cross-border transactions and enables organisations to establish regional operations with clarity and certainty.

Did you know?
Kangaroos can't walk backwards - which is why they symbolise forward progress on Australia's coat of arms.

Key advantages include:

- Robust banking systems, financial markets and trade relationships
- Stable political, regulatory, legal and tax environment
- Strategic access to Asia Pacific markets
- Highly skilled and globally connected workforce
- Advanced infrastructure and digital connectivity



A Region Built for International Growth

Australia and New Zealand provide the certainty businesses need for long-term growth. Positioned as a gateway to the Asia Pacific, both economies combine robust governance with open trade relationships across major global markets. This enables companies to operate within secure, developed economies while accessing some of the world's fastest-growing regions.



Alongside their strong business environments, Australia and New Zealand are home to the world's oldest continuous cultures and a rich Aboriginal and Māori heritage, adding a distinctive cultural dimension to the region's global outlook. The combination of deep cultural roots, stable institutions and international connectivity creates a unique environment in which businesses can thrive.

Investment Snapshot

Highly developed banking and financial systems

Australia GDP:
Approx. USD $1.7 trillion

New Zealand GDP:
Approx. USD $250+ billion

Combined GDP:
Approx. USD $2 trillion
Approx. USD $63k GDP per capita

Population:
Over 30 million people with high purchasing power

TOP 5

Australia ranks among the top 5 globally for **private wealth per capita** (approx. USD $360,000)

Strong FDI inflows from the United States, United Kingdom, Japan, Singapore and Europe

Investment Landscape in Australia and New Zealand

Australia and New Zealand attract international investment across a range of key sectors, supported by strong infrastructure, skilled talent and established R&D ecosystems.

Key sectors include technology and digital innovation, financial services and fintech, agriculture and food production, tourism, film and creative industries, mining and natural resources, and renewable energy and sustainability.

This investment environment is further supported by proactive government policies in both countries, with a focus on encouraging foreign direct investment through grants, tax incentives and wider business support programmes. Government agencies also work closely with international investors and their advisers to support market entry, regulatory approvals and longer-term business development.



Did you know?
Australia and New Zealand operate under closely aligned legal and tax systems, making cross-border expansion simpler when managed properly.

Opportunities for Collaboration and Client Support

AGA's firms in Australia and New Zealand (ANZ) demonstrate the strength of the Alliance's "Together as One" approach, bringing legal and accounting professionals together to deliver practical, connected advice for clients operating internationally.



Joined-up approach

AGA firms across the region work closely together to support clients with market entry, cross-border investment, legal and regulatory structuring, tax planning, and ongoing operations. Through strong collaboration between legal, tax and accounting professionals, firms are able to provide commercially focused advice that reflects the wider business picture, while combining deep local knowledge with the broader reach of the Alliance to help clients navigate regional opportunities and international complexity.

For alliance colleagues supporting clients with expansion plans, investment interests or operations in the Asia-Pacific region, ANZ represents a highly attractive and strategically important market. Its stable economies, transparent regulatory systems and strong commercial infrastructure continue to make Australia and New Zealand key destinations for international business and inward investment.



Connected regional unit

Firms across ANZ operate as a connected regional unit, combining regional scale with strong local presence to deliver consistent cross-border support.

For alliance members, this provides a valuable platform for supporting clients entering or expanding within the region through trusted local expertise and established professional relationships. Whether clients require assistance with compliance, structuring or day-to-day operational matters, ANZ firms are well placed to deliver coordinated guidance backed by global connectivity.

What This Means for Clients

Clients with interests in Australia and New Zealand can benefit from:

- Coordinated legal and accounting advice in many of Australia and New Zealand's main cities to support cross-border investment, transactions, and expansion
- Local expertise across regulatory, tax and business environments to facilitate smooth market entry and ongoing operations
- Access to colleagues in more than 100 countries, providing continuity of advice as businesses grow internationally

Beyond being attractive places to do business, Australia and New Zealand also offer a wealth of cultural, lifestyle and travel experiences, making the region an appealing destination for both business and international mobility.



Did you know?

Foreign investors have committed over AUD $5 trillion into Australia – we help clients navigate FIRB approvals and execute deals locally.

Case Study:

Following successful support from an AGA adviser during its expansion into New Zealand, a European pharmaceutical group turned to AGA again as it entered Australia. The client was connected with an experienced Australian adviser, ensuring continuity of service, high standards and in-depth local expertise. Coordinated accounting, tax and compliance support across both markets has enabled the business to expand efficiently while managing its Australia and New Zealand operations with confidence.

Services We Provide to Support Client Growth



Establish, Structure & Invest

Supporting clients with entering and structuring operations in Australia and New Zealand.

- Company formation and corporate structuring
- Market entry strategy and regulatory guidance
- Joint ventures and strategic partnerships
- Mergers, acquisitions and investment structuring



Operate, Comply & Grow

Advising on legal and regulatory frameworks for operating in Australia and New Zealand.

- Commercial contracts and agreements
- Regulatory compliance and licensing
- Corporate governance and risk management
- Ongoing legal and advisory support for operations

Services We Provide to Support Client Growth



Build, Mobilise & Support Client Workforces

Supporting workforce planning and mobility across jurisdictions.

- Employment contracts and HR compliance
- Workplace policies and regulatory obligations
- Employment law advice and workforce structuring
- Immigration and visa support for executives and employees
- Global mobility tax planning and compliance for executives and employees



Optimise Tax & Financial Performance

Delivering strategic tax and financial guidance to clients looking to work across jurisdictions.

- Cross-border tax planning and structuring
- Corporate tax compliance and reporting
- Transfer pricing advisory
- Financial reporting and audit services

AGA Team in Australia & New Zealand

● = Legal ● = Accounting, Tax, Audit

Did you know?
Australia ranks among the world's leading destinations for inbound private wealth migration.



Stuart Weir

Vanessa Williams

Auckland

Perth

Craig Pentland

Adelaide

Lauren Allen

Melbourne

Stephen Moulton

Alex Vrahos

Sydney

Alistair Jaque

Scott Jago

AGA Expertise Across Industries

As well as working across those sectors attracting investment, our professionals in the region also deliver tailored solutions across a broad range of additional industries, including:







- Apparel & Retail
- Construction & Property
- Education
- Engineering & Scientific Industries
- Entertainment & Hospitality
- Equipment Sales & Maintenance
- Foundations & Trusts
- Franchise & Retail Networks
- Healthcare & Medical
- Labour Hire & Recruitment
- Logistics & Transport
- Professional Services
- Property & Real Estate
- Sporting Bodies & Thoroughbred Industry
- Waste Management

Comprehensive Legal & Accounting Services

With deep local expertise, our team also provides additional tailored legal and accounting solutions to help clients' businesses operate efficiently and confidently. These include:

Accounting & Advisory Services

- **Accounting & Tax:**
  SMSFs, GST, personal tax matters
- **Financial Reporting & Management:**
  KPI reporting, VCFO/outsourced finance
- **Advisory & Strategic:**
  Business improvement, cash flow, family office services
- **Payroll, HR & Workforce:**
  Payroll, superannuation, HR recruitment
- **Audit & Valuations:**
  Forensic investigations, valuations (including family law)

Legal Services

- **Corporate & Commercial:**
  - M&A, including private equity, venture capital, and capital raising
  - Corporate structuring, joint ventures, and cross-border expansion
  - Commercial contracts, regulatory compliance, and risk management
- **Property & Construction:**
  Conveyancing, commercial leases, subdivisions, building & development law
- **Dispute Resolution & Litigation:**
  Commercial/property disputes, insolvency, tribunals, ASIC investigations, Royal Commissions
- **Trusts, Estates & Succession:**
  Family trusts, charitable trusts, wills, estate administration



Did you know?
New Zealand has no native land mammals (except bats), and there are no snakes in New Zealand at all.

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